

WEIGHING RESIDENTS AT TIME OF BATH COMPARED TO USING A DIFFERENT WEIGH SCALE

Apollo’s digital scale on the level glide transfer system can be used at the time of bath. Other weigh devices require additional transfers on / off the equipment and sometimes requires weighing the wheelchair or device the resident is dependent on. These required extra steps done daily/week accumulate. The Apollo system with scale can be done at the same time as the bath without extra steps and without the resident evening knowing. Last weight recall feature allows the caregiver to chart the previous weight if they forgot to write it down.

Current Scale		Apollo Tub with Level Glide and Digital Scale		Apollo Savings
Separate device		Built onto the Level Glide Carrier		
Time required to "zero" the scale (minutes)		Time required to "zero" the scale (minutes)		
Time required to transfer resident onto device		Time required to transfer resident onto device		
Time required to transfer resident off the device		Time required to transfer resident off the device		
Time required for each weight		Time required for each weight		
Weight transfers per week		Weight Transfers per week		
Weekly Weight / Transfer Times		Weekly Weight / Transfer Times		
Weeks per year	52	Weeks per year	52	
Weight transfers annually (minutes)		Weight Transfers annually (minutes)		
Weight transfers in Hours (minutes / 60)		Weight transfers in Hours (minutes / 60)		
Annual hours saved with Apollo tub with Scale			HOURS	
Annual wage paid to weigh residents				

When can your facility realize 100% ROI with an Apollo Bathing System?

RETURN ON INVESTMENT				
	Hours Annually		Dollars Annually	
Tub Fill with Reservoir				
Remedy® Infection Reductions				
Secondary Infection (dollars saved)				
Remedy® Cleaning/Disinfecting Time				
Apollo Digital Scale				
TOTAL SAVINGS (ANNUALLY)				
Year 1 Savings				
Year 2 Savings				
Year 3 Savings				
Year 4 Savings				
Year 5 Savings				
Year 6 Savings				
Year 7 Savings				
Year 8 Savings				
Year 9 Savings				
Year 10 Savings				



450 Main Street, Somerset, WI 54025  
TOLL FREE: 800-247-5490  
PHONE: 715-247-5625  
FAX: 715-247-3424  
EMAIL: [apollosales@apollobath.com](mailto:apollosales@apollobath.com)  
WEBSITE: [www.apollobath.com](http://www.apollobath.com)



Calculate the Return on Investment of an Apollo Whirlpool Bathing System for your Facility.



CALCULATE YOUR RETURN ON INVESTMENT (ROI)
WITH AN APOLLO BATHING SYSTEM

When purchasing a new bathing system, it is important to consider the investment price (invoice price) of your bathing system and the cost of ownership of that product over the next 10 plus years. Not all equipment is the same. Only Apollo offers a modular bathing system that you can purchase the options that match your needs and your budget, AND offers the Remedy® UV system for infection control with a guaranteed return on your investment! Please take the time to fill out the form below to calculate your investment.

TUB FILL TIME SAVINGS

How much time does your current bathing system take to fill? Do your residents and staff have wait for a tub to fill? How much time and money can a reservoir cabinet with pre-fill save you?

Current tub		Apollo Tub with Reservoir		Apollo Savings
Fill Time (minutes)		Fill Time (minutes)		
Baths per week		Baths per week		
Weekly Tub Fill Time (minutes)		Weekly Tub Fill Time (minutes)		
Weeks per year		Weeks per year		
Tub Fill Time Annually (minutes)		Tub Fill Time Annually (minutes)		
Tub Fill Time Annually in Hours (minutes / 60)		Tub Fill Time Annually in Hours (minutes / 60)		
Annual hours saved with Apollo tub with Reservoir			HOURS	0.00
		Average wage paid waiting for a tub to fill Annually		\$ -

REMEDY® UV SYSTEM INFECTION REDUCTIONS

What technologies are available on bath tubs or showers to reduce bacteria levels to prevent nosocomial cross infection and self infection? If exposure to high bacteria levels decrease the chance of contracting a nosocomial infection, what type of cost savings and time savings are achievable? What does this mean to your bottom line?

Current Tub		Apollo Tub with Remedy®		Apollo Savings
Number of Beds		Number of Beds		
No technology to help reduce infections		Remedy® reduces UTI's up to 50%	50%	50%
APIC estimated UTI's Annually		APIC estimated UTI's Annually*		
APIC estimated UTI's monthly (annually/12)		APIC estimated UTI's monthly (annually /12)		
Time estimated to treat each UTI (hours)		Time estimated to treat each UTI (hours)		
Time treating UTI's monthly (hrs x UTIs per mo)		Time treating UTI's monthly (hrs x UTIs per mo)		
Time treating UTI's annualy (hrs x UTIs x 12 mo)		Time treating UTI's annualy (hrs x UTIs x 12 mo)		
		Hours Saved Treating Residents with UTI's Monthly	Hours	-
		Hours Saved Treating Residents with UTI's Annually	Hours	-
		Average wage paid to treat resident infections Annually		\$ -

COMPLICATIONS FROM SEPSIS (Secondary Infections)

Residents who are immono-suppressed or immuno-compromised are susceptible to contract a nosocimial UTI.. These residents may need to be under more specialized care and are discharged to the hospital for several days or weeks. Reimbursement on residents can only occur when the beds are occupied and thus affects your revenues and the bottom line. By reducing the number of incidence of infections, residents are less likely to contract secondary infections.

Current Tub		Apollo Tub with Remedy®		Apollo Savings
Number of Beds		Number of Beds		
No technology to help reduce infections		Remedy® reduces UTI's up to 50%		50%
APIC estimated UTI's Annually*		APIC estimated UTI's Annually*		
Percentage of residents contracting a secondary infection such as Pneumonia		Percentage of residents contracting a secondary infection such as Pneumonia		
Residents contracting secondary infection		Residents contracting a secondary infection		
Percent of residents with a secondary infection discharged to a hospital due to complications		Percent of residents with a secondary infection discharged to a hospital due to complications		
Residents discharged to hospital		Residents discharged to hospital		
Average stay at hospital (vacant bed)		Average stay at hospital (vacant bed)		
Cost per patient / day lost (reimbursement)		Cost per patient / day lost (reimbursement)		
Revenue lost each year		Revenue gained with Remedy		
*NOTE: If a resident should pass due to further complications, revenue is lost each day until the bed is re-occupied				

USING THE APOLLO WITH REMEDY® UV SYSTEM & APOLLO CLEANING / DISINFECTING PRODUCTS AND PROCEDURES RESULT IN LABOR TIME SAVINGS - DISINFECTION TIME APPLICATION TIME BETWEEN EACH BATH

Current tub		Apollo Tub with Remedy®		Apollo Savings
Inability to reduce or kill organisms during bath		Remedy® UV kills organisms during bath		
Cleaning Time (pre-disinfectant)		Cleaning Time (pre-disinfectant)		
Disinfect application after each bath		Disinfectant application time after each bath		
Between Bath Decontamination Time (minutes)		Between Bath Decontamination Time (minutes)		
Baths per week		Baths per week		
Weekly Between Decontamination Time (minutes)		Weekly Between Decontamination Time (minutes)		
Weeks per year	52	Weeks per year	52	
Decontamination Time Annually (minutes)		Decontamination Time Annually (minutes)		
Decontamination Time Annual in Hours (minutes / 60)		Decontamination Time Annual in Hours (minutes / 60)		
Annual hours saved with Apollo tub with Reservoir			HOURS	
Annual wage paid to clean/disinfect the tub				

\*APIC studies estimate 50% of resident population will contact a nosocomial infection (UTI) annually.